

Najib Sayegh  
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## **PROFESSIONAL PROFILE**

- ❑ Thorough understanding and experience in dealing with economic and financial issues facing businesses in the United States of America and the Middle East and North Africa.
- ❑ Formulates and implements strategies and corporate governance to clients and advises Board of Directors.
- ❑ Raise equity for companies according to criteria and strategy, carrying out due diligence and valuation.
- ❑ Strong established networks and key business relationships within the private and government sectors and with corporate leaders, high net worth individuals and institutional investors.

## **PROFESSIONAL WORK EXPERIENCE**

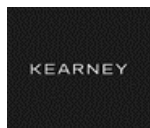
- ❑ Advisor to the Board of Directors of an International development and construction Company moving to the USA defining strategic objectives, structured organizations and allocated resources.
- ❑ Provided business management expertise and “hands-on” support to businesses for all aspects of private equity investment, including preparing information and placement memorandum, sourcing investments, raising and structuring capital and funds.
- ❑ Negotiated and concluded acquisitions, disposals and joint ventures. Managed the process from identification of prospective partners, valuation and due diligence, structured the deal and aligned the interests of partners.
- ❑ Managed business, financial and management consultancy assignments working with Kearny.
- ❑ Developed and maintained client’s relation ensuring quality of Audit and Consulting, in accordance with International Accepted Standards and Practices working for Crowe.
- ❑ Prepared and supervised audit assignments; acted as a liquidator for bankrupt companies and undertook various accounting and consultancy assignments working with Ernst & Young.
- ❑ Managed consultancy assignments, market research, feasibility studies and business plans.
- ❑ Provided market introduction to overseas companies and arranged finance and partnership.
- ❑ Searched, identified commercial and industrial investment opportunities to selected investors.

Confidential Company                      Board Advisor                      04/2019 – Up to date  
USA



Gulf Resources - Managing Director  
[www.gulf-resources.ae](http://www.gulf-resources.ae)

11/2000 – 04/2019  
California – USA and UAE



Executive Consultants - VP Consultancy  
[www.kenarney.com](http://www.kenarney.com)

12/2002 – 10/2004  
Dubai, UAE



Crowe Abu Dhabi, U.A.E. - Partner  
[www.crowe.ae](http://www.crowe.ae)

01/2009 – 12/2016  
Abu Dhabi, UAE



Ernst & Young - Senior Auditor  
[www.ey.com](http://www.ey.com)

12/1980 – 06/1987  
Dubai, UAE

## **EDUCATION**



May 1978 - New England College – Henniker, New Hampshire, U.S.A.  
Bachelor of Arts, Business Administration



May 1977 - Richmond College – Richmond, Surrey, England  
Associate of Arts, AA Degree

## **PROFESSIONAL STUDIES**

Year 1986 – CPA - California State Board of Accountancy.  
United States Certified Public Accountants (CPA) examinations (3 parts passed)

## **LANGUAGES**

Fluent in English, Arabic and French